



# WHY TAKE AMBIT ASSET FINANCE AS A MANAGED SERVICE?

You're a cost-conscious auto and equipment finance provider with a powerful software platform, a busy customer service team and an overstretched IT department.

**Ask yourself if a managed service makes sense for your organization.**

**Question 1**  
**Are you comfortable with a third party looking after your asset finance IT?**

**NO**  
We get it. You like to keep your software on your own desktops and servers, managed by in-house IT experts. But running technology on premise takes work. Does your IT team really have the time?

**YES**  
That's the spirit. As managed cloud services show, handing over a little responsibility doesn't mean compromising on security and control – just less unnecessary (and costly) strain on internal resources.

**Question 2**  
**Is your infrastructure easy to scale up and down?**

**NO**  
That's a shame. In the uncertain times we're living through, customer demands can fluctuate widely – and the large capacity you require for peak use could be sitting idle for the rest of the year.

**YES**  
Good work. We're guessing you already run your software in the cloud, where you pay for the infrastructure you need, when you need it, for a simple recurring monthly fee and with no hidden or unexpected costs.

**Question 3**  
**Is your current software available remotely via the cloud?**

**NO**  
That adds costs and complexity to the deployment and also reduces flexibility for the relationship managers and customer service staff that use the system.

**YES**  
Doesn't it make life easier? With state-of-the-art software delivered straight from the cloud, you can work remotely from any location at any time, easily add new users – and cut up to 30 percent of your IT costs.

**Question 4**  
**Can you quickly make changes to your platform?**

**NO**  
That's bad news when you're trying to differentiate your services and get ahead of the competition. Don't you wish you could add and support new products, without lengthy implementation periods and spikes in technology costs and risks?

**YES**  
Congratulations – but could you customize even faster? A strategy of "continuous deployment" can turbo-charge a managed service by allowing you to develop and deliver new functions and processes when you need them, however bespoke.

**Question 5**  
**And when it comes to running an asset finance platform, what's most important to you?**

**SIMPLICITY**  
With a single provider looking after your IT infrastructure and applications, you can reduce the complexity of your technology landscape and reduce total cost of ownership

**SECURITY AND CONTROL**  
As a matter of course, the best managed services will take care of all your infrastructure's security, governance, control, and compliance requirements.

**SMOOTH-OPERATING SYSTEMS**  
Choosing a managed service with continuous deployment will minimize the impact of upgrades and bespoke development on your operations with end-to-end testing services – and resolve issues before they hit the system.

**FIS' fully managed service for Ambit Asset Finance has all the answers**

If you answered mostly yes, you're in great shape. But could you do better? If you answered mostly no, discover what you're missing in fully managed cloud services.

**You've answered our questions. Now, put our team to the test. Contact us today.**