 DOES YOUR SECURITIES PROCESSING STRATEGY NEED A RETHINK?

With downward pressure on fees and revenue sources, increasing regulatory complexity and new competitors crowding capital markets worldwide, broker-dealers must cut cost, inefficiency and manual processes or fall behind. Are you due for a change in strategy?

The answer is yes if...

You intend to grow your business.
Most processing platforms are cobbled together over time, creating silos that beget inefficiencies and block visibility into risk. Growth and disjointed systems can’t coexist.

If growth is your goal, you must strategically plan a risk-managed migration to a comprehensive, scalable and integrated system, capable of providing end-to-end processing with a forward-looking technology path.

You dread the thought of a “back-office migration.”
The idea of moving from the status quo to a unified processing platform is something the risk-averse broker-dealer can’t quite wrap their mind around.
So, many do nothing.

But, with the right strategic partner, a risk-managed, phased migration can deliver immediate wins and empower your firm to address the most pressing business issues in order of priority, averting any outage concerns.

Your processing costs appear “out of control.”
Disparate systems hosting myriad applications can cause costs to spiral out of control, as new regulations force change and day-to-day maintenance exposes unplanned expenses.

A fully integrated solution, with economy-of-scale pricing, can eliminate these overruns and reduce total cost of ownership. Imagine what you could do if the technology that you once considered part of your biggest challenges became a pathway to new growth opportunities.

Step up to securities success with FIS
FIS Securities Processing Suite is the market’s only single, scalable and integrated platform for improving top- and bottom-line growth. Our experts can work with you to evaluate your operations, plan a tailored implementation that meets your unique needs and identify optimal funding sources to fit your budget.

Contact us today to make the move to FIS Securities Processing Suite – and claim the cost control, operating efficiency and transparency you need.